

27 Years & Still Going Strong **New 2008 PriceList**

This year we will celebrate 27 years of selling CB equipment - making us one of the very few companies who have been here selling CB equipment since day one.

I would like to take this opportunity to thank all our customers for your support over the past 27 years. Although many people have come & gone over that time, as with any hobby, we still have some customers today who were buying from us in 1981.

I could never have imagined in 1981 when we took our first delivery of CB equipment that we would still be supplying it 27 years later. At the time most people saw it as a fad that would pass within a couple of years.

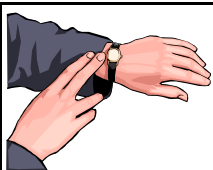


Obviously CB has changed a lot over that time, and there is nowhere near as many users as back then - but it is still alive and in fact we sold more new CB's last year than we have ever done! In many areas we get reports of more activity than a few years ago, and perhaps some people have realised how much fun mobile CB can be?

Hopefully the abolishment of the yearly CB license has also encouraged some people to give it another go, and perhaps we will see a steady increase in the number of users over the next few years?

Unfortunately I doubt that we will still be selling CB's in another 27 years, in fact I hope to have retired quite a few years before then, but while there is still a demand for new equipment we will do our best to keep it in stock and supply you.

Thank you very much for your custom - whether it has been for the past 27 years, or you are new to us this year - I hope that we can be of help to you and look forward to hearing from you during 2008.



If you require **next day delivery**, please try to order as early as possible.

We must receive your order **before 1pm** to ensure same day despatch.

Together with this newsletter you should find a copy of our new 2008 pricelist, the most comprehensive listing of CB equipment in the UK.

Sorry it is a little late, we usually try to have it ready for the middle of January, but there have been quite a few price changes over the past year.

Unfortunately many suppliers have increased their prices, in particular Zetagi, Sirio, President & RM, we have absorbed the increases as much as possible but some of the items have had to go up.

However we have also been able to reduce quite a few prices, including several radios, T&K brackets and coax. But as usual, the vast majority of the prices are still the same as last year (and the year before, and the year before that...).

Many of the less popular items are now being discontinued by manufacturers, resulting in either the cost increasing or not being available at all. This is particularly evident with components, with some shooting up in price.

If you have not received your copy, or know someone else who would like one, please let us know and we will be pleased to send one out.

Because of the ever increasing cost of postage, we are not automatically sending them out this year, but we are pleased to send them out to anyone who asks - there is no charge.

As always, please be aware that prices are only correct on the day the list was printed. Although 99% of the prices will remain the same until 2009, some prices may change and you will be charged the current price at the time of ordering. The prices in our online shop are always up to date, so if possible you are best checking and ordering on there.

Online shop: www.kcb.co.uk/shop2

Email Mailing List

If you would like to receive news about new products and special offers, you can join our email mailing list.

You will only receive brief emails, usually with links for more information, and there will be no more than one per month.

To join, just send an email to: news@kcb.co.uk

No More Newsletters?

I am sure that many of you will have noticed that we have not sent out a newsletter since February last year, in fact we have had a few people phoning to ask if they are still on our mailing list.

Because of the ever increasing cost of postage & printing, and the increasing use of the internet, we decided last year to stop sending out a regular quarterly newsletter.

Our first newsletter was sent out in 1987, and it is a little sad that after 21 years and 71 issues that there will be no more (except the odd small one like this one), but things keep changing and everything comes to an end!

The vast majority of our customers now have access to the internet, and so it is much easier to keep you up to date with new products via our website rather than waiting for the next newsletter to be sent out. We often get the website updated with details on a new radio the same day as it actually arrives in stock!

I am sorry that for a relatively small number of our customers, who have no access to the internet (or who don't want to have a computer) this means that we can no longer keep you up to date with what is happening here, but you are always welcome to phone us and if we have any information we can send in the post then we would be pleased to do so.

News on the Net



I am pleased to see more customers than ever ordering online - if you do have access to the internet then this is usually a very easy way to place your order.

During the year we have added more items to the website (including components and spares) and updated both the contents and the software to hopefully make it better. We do find that the odd person is unable to order for some reason, often it is down to either a pop-up blocker on their computer or cookies being turned off, unfortunately there's nothing we can actually do to cure that at this end, although we are always pleased to take your order by phone if you do have problems!

There are still many things we would like to add to the website, including user guides, but as always it's a problem finding time to do it!! We will get more things added as time allows.

We try to keep our listing of used equipment up to date on our website, it is usually updated on a Sunday so that it is ready for the start of the week. We get all sorts from time to time, so it's always worth having a look:

www.kcb.co.uk/sechand.htm

If there is anything you can suggest to improve our site, or any problems with it, please let me know. You can always contact me at: doug@kcb.co.uk



No Postage Increase

Last year saw the introduction of "pricing in proportion" by the Royal Mail, which caused big increases in the cost of posting some items. This April they are increasing their prices yet again!

We have decided that at this time we will not make any increases to our postage charges, and hope to hold these prices until the end of this year!

We are also sending more items out by carrier, at no extra charge, because this not only gets your order to you quicker but is hopefully safer for you as well. Our charge for delivery by carrier is only £7.95.

If you order in our online shop, the website automatically calculates the postage charge for you - this is based on both the total weight and size of the items you order. These range from £1.50 to £8.95.

Please remember that nothing in life (except death & taxes) can be guaranteed, so that although we always use a "next day" service with the carriers, things can go wrong (eg accidents, breakdowns, bad weather) and we can not guarantee you will get your delivery the next day. In most cases carrier delivery does get to you the next day but we can not offer a definite guarantee nor refund carriage charges for late deliveries.

Also please note that deliveries may need to be signed for, so don't give a delivery address where no one is at home during the day!!

This & That

This short newsletter has been put together in record time so that we can send it out with our 2008 price list. It is necessarily brief but here are a few things I'd like to tell you about:

The last few months has seen a change in our mail-order staff, with Russell leaving and Daniel joining us. You may already have spoken to Daniel on the phone, if not please be gentle with him - there is a lot of stuff to learn about!

If you haven't already had a look, check out our "TruckStuff" website, which has loads of stuff for the trucker. This can be found at: www.kcb.co.uk/truck

We don't have room to list all the new products and changes in this brief newsletter, but they are all listed in the new price list (it's just a case of finding them!). Some of the new items added during the past year are: JCD-201 base mic, President & tti original mics, TWM-200 swr/matcher, Sirio 4m base antenna, Superstar power supplies, Dirland amplifiers, original 7ft Firestik, RM HF amplifiers...

We have noticed a lot of "new" names selling CB equipment on Ebay etc. Beware when considering buying from them - do they have any backup, what happens if you have a problem, do they check equipment before they sell it, do they actually have it in stock?? We give all our radios a pre-sale service - you would be surprised how low on power & modulation many new radios are as they come out of the box new!

More New CB's in 2007 than at any other time

Last year saw us stock more new CB's than has ever been available - there are currently **29 different models** of legal CB available in the UK, and still several new ones planned for 2008!! There was one time, I think it was at the end of the 80's, when we got down to just **two** new CB's available (and neither of those were very good!).

The reason for so many now being available is the introduction of the **"multi-standard"** CB, which is made for the whole of Europe. These new generation radios have the frequency bands for all the different countries in their microprocessors, and you just select what country you plan to use the radio in and it then operates on the legal channels for that country. In countries that allow AM/FM, then the radio will work on AM as well, but in the UK they work on FM only.

Obviously this relies on users setting their radios to the country they are in, you could set the radio on the Italian channels for example, while in the UK, and then work on AM, but this would not be legal (and pointless unless other people were on those channels?).

Most of the new radios that have come out in the past couple of years are now "multi-standard" and it looks like any new models that come out in the future will also be like that.

We haven't got space in this newsletter to review all the new radios that came out last year, and so will just comment on any particular features and our opinions on them.

The **Albrecht AE-6690** is a unique radio, in that it is the only one available with a built-in **CTCSS** system. Although not a new technology, it is the first time it has been used on a CB. It is a coded squelch system, where the squelch is only opened when a selected sub-audible tone is received. This means that your radio will remain perfectly quiet until someone transmits the correct tone to you. Although anyone on channel can hear you talk (so it does not make it any more private) you will not hear them at all, so at your end it sounds more like a private 2-way radio.

Obviously this facility is of no use unless all parties have one of these new radios - so it is really only an advantage to groups who want to just keep in touch amongst themselves. The CTCSS facility can be turned off at any time to enable you to use



this radio as a "normal" CB.

Even without the CTCSS facility, this is a very nice looking radio and we have had good reports about it's performance. It also looks very much more like an Amateur radio than a CB. The price is not out of this world at **£125**.

The **Team Roadcom**, the only CB currently designed to fit a radio DIN slot, has had a makeover in 2007 and we now have the new

Mk.2 version in stock. This is only available in a **silver** finish, rather than the black front of the original. This radio is dual voltage (12/24v) and multi-standard, and the price has even come down to **£99.50**.

The **President** range of radios are certainly **better quality** than any other make currently available, but this is reflected in their higher price. Unfortunately they have also just increased their prices for 2008, but if you want a top quality radio then these are the range to go for.

tti have added a basic model to their range of CB's, the new **TCB-660**. This model has a nice large channel display, extra long mic lead, and is multi-standard. If you only need a basic radio, then this has proved a popular choice, and we currently have it at an introductory price of **£49.95**.

We have also been able to reduce the price of both the other tti radios (TCB-770 & TCB-880) this year.

Intek have introduced two new radios, both with the unusual feature of having a front speaker. The **M-150** is their base model and the **M-760** offers more advanced features, both radios are multi-standard. They

are both the same size and can be used with the Midland 48 size DIN adapter.

The **M-150** has a green LED channel display, and features include a switchable roger bleep, ch.9/19 switch and a PA facility. Price **£79.50**.

The **M-760** has a LCD display and it's features include: scan, dual-watch, bleep, PA, speech processor, mic gain & RF gain. It is also supplied with a channel-change mic. Price **£99.50**.

Intek have also introduced a new multi-standard **handheld**, the **H-520**. Performance and features are similar to the other handheld available (Maycom AH27 & Midland 42) and it is really down to personal preference which you think is best. The H-520 comes complete with a mains charger and a handy in-car adapter.

What will this year bring??



Second Hand Equipment

The second hand items listed below were in stock on **24th February**.
Some items will sell quickly, so please phone to check stock before ordering.
All items are supplied with a 30 day guarantee.

For an up to date listing, see our website at www.kcb.co.uk/sechand.htm

UK CB RADIOS (27/81 or PR27/94)

*(stock changes too quickly to list,
please phone for current details)*

80 CHANNEL CB RADIOS (PR27/97)

Maycom EM27 (boxed)	59.50
Intek M-790	59.50
Intek M-490	89.50
President Walker (boxed, vgc)	84.50
President Johnson II (boxed)	99.00
Cobra 29 LTD (boxed, vgc)	109.00

MICROPHONES

DM-510 Power Mic	6.95
Opek DM-437 (getting rare)	9.95
Opek DM-710 (echo/power)	19.95
Turner JM+2U (bit rough round edges)	19.50
Sadelta Memory Pro (boxed, as new)	34.50
Heil Handi Mic HM-4 (boxed as new)	49.50
Adonis AM-708E (boxed)	89.50

SWR & TEST METERS

Basic SWR Meter	4.95
Roadstar FC-250 frequency counter	29.50
Watson W-420 (118-530MHz, boxed)	37.50
Zetagi C57 freq counter (2 days old!)	45.00

RF-AMPLIFIERS *(Not legal for use on CB in the UK)*

Dirland LA-35 (boxed, as new)	14.95
RM 160 (KL200)	32.50
CP-100 (old but high quality)	49.50
Lemm 351	54.50
Zetagi B150 (boxed, as new)	34.50
Zetagi B550p (250W, var, preamp)	125.00
Syncron PA-27-NLS preamp	19.95
AKD Vamplifier preamp	12.50

RECEIVERS

Realistic DX-392 (portable)	49.50
Target HF-3(with data lead + software)	99.00
Icom IC-PCR1000 (boxed)	189.00
Sony ICF-2001D (boxed)	109.00
Yaesu FRG-8800 (with VHF converter)	295.00
Kenwood R-5000	245.00

SCANNERS

Alinco DJ-X3 + batt pack + charger	99.00
Icom IC-R2 (average condition)	79.50
Radioshack Pro-28 (boxed)	49.50
Realistic PRO-2021	49.50
Realistic PRO-2037	69.50
Realistic PRO-2006	89.50
Uniden UBC-92XLT (boxed)	74.50
Uniden UBC-280XLT	89.50
Uniden UBC-8500XLT (boxed)	89.50
Uniden UBC-780XLT (boxed)	139.00

POWER SUPPLIES

Palstar PS-15 15A	49.50
Palstar PS-30 (boxed)	89.50
Palstar PS-50 (boxed, 40A)	119.00
Diamond GSV-3000 30A	99.00

HF AMATEUR RADIOS

Superstar 3900 (2 months old)	109.00
Cobra 200-GTL-DX (nightwatch faulty)	169.00
Magnum DeltaForce (boxed)	179.00
Ranger RCI-2970DX (high power)	199.00
Alinco DX-70TH	349.00
Kenwood TS-680S (HF + 6m)	345.00

2m/70cm RADIOS

Alinco ALR-22HE 2m mobile	69.50
Hora C-408 70cm handheld	34.50
Trio TR-2500 + ST-2 base stand	49.50
Trio TS-711E (multimode base)	325.00
Yaesu FT-7200 70cm mobile	79.50
Yaesu FT-290R (complete in box)	125.00
Yaesu FT-1500 2m mobile	79.50

AMATEUR RADIO ACCESSORIES

Kenwood IF-232C Interface	49.50
Microset RV45 2m amplifier	79.50
MML432/30L 70cm 30W amp	79.50
MFJ-959B tuner/preamp	59.50
MFJ Morse Keyboard Keyer (boxed)	64.50
Pakratt 232 TNC	79.50
Superstar KF-VI freq counter	37.50

Remember - this list is already out of date. Check before ordering.